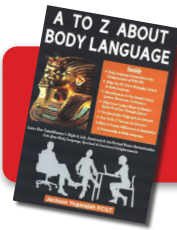




MALAYSIAN INSTITUTE
OF ACCOUNTANTS



FREE!
Participants will
receive a copy of
the speaker's book.



DETECTING DECEPTION



9 & 10 October 2024 (Wednesday & Thursday), 9.00am – 5.00 pm
Concorde Hotel Kuala Lumpur

Image source: Freepik.com

Welcome to “Detecting Deception,” a dynamic and engaging two-day seminar designed to equip you with the skills to uncover the truth in any situation. This programme introduces the OWLS Mode to Deception Detection, a powerful methodology that empowers you to Observe While Listening Simultaneously to both nonverbal and verbal cues within a crucial 5-second window after posing a strategically crafted question.

In this immersive programme, you will delve into the intricate world of verbal and nonverbal deceptive behaviours. You will discover how to identify convincing statements that mask lies, recognise subtle facial and micro expressions, and master questioning strategies that elicit truth. We will explore the art of creating a conducive environment for interviews and investigations, ensuring you can detect deception or truthfulness effectively.

Our sessions are packed with practical applications, including watching numerous video clips of deceptive public figures and dissecting real-life case studies. You will engage in hands-on workshops to apply the OWLS Mode, learning how to prevent psychological entrenchments and gain cooperation for confessions.

Join us to transform your investigative, interviewing, and interrogation skills. Uncover the secrets of deception detection and become a master at discerning the truth with confidence and precision.

OBJECTIVES

This programme seeks to help you:

- Learn how to spot signs of truthfulness and deceit using the OWLS Mode.
- Know the nonverbal cues that indicate deception in an interview.
- Learn to pick up on linguistic cues that suggest deception.
- Learn skills in asking the right questions that encourage truthfulness.
- Cultivate an environment that projects credibility and professionalism as a deception detector during interviews or an investigation.
- Develop the skills and knowledge needed to navigate the complexities of deception detection with a methodical and evidence-based approach.

WHO SHOULD ATTEND

- Internal and External Auditors
- Forensic Accountants
- HR Practitioners
- Personnel who conduct domestic inquiry
- Professionals who conduct investigative interview

METHODOLOGY

PowerPoint presentations, case studies, and discussions with illustrations on real-life case stories; role plays and video presentations of real live deceptive people whose deceptive signs make the course interesting and application of the psychology learned easy to apply.

PROGRAMME OUTLINE

DAY 1	
8.30 am – 9.00 am	Registration and Welcome Refreshments
9.00 am – 10.30 am	SESSION 1 Understanding the OWLS Mode to Deception Detection (Detection Methodology)
10.30 am – 11.00 am	Morning Refreshments and Networking
11.00 am – 12.30 pm	SESSION 2 What Deception Sounds Like (The Comprehensive Verbal Deceptive Behaviours)
12.30 pm – 1.30 pm	Networking Lunch
1.30 pm – 3.00 pm	SESSION 3 Convincing Statements/Powerful Lies (Lies that Persuade)
3.00 pm – 3.30 pm	Afternoon Refreshments and Networking
3.30 pm – 5.00 pm	SESSION 4 What Deception Looks Like (The Complete Nonverbal Deceptive Behaviours)
5.00 pm	End of Day 1
DAY 2	
8.30 am – 9.00 am	Registration and Welcome Refreshments
9.00 am – 10.30 am	SESSION 1 Learning to Read Facial & Micro Expressions in Deception
10.30 am – 11.00 am	Morning Refreshments and Networking
11.00 am – 12.30 pm	SESSION 2 Questioning Strategies that Stimulate Truth (Simple but Effective Strategies)
12.30 pm – 1.30 pm	Networking Lunch
1.30 pm – 3.00 pm	SESSION 3 Creating a Conducive Environment (Prior to Detecting Deception)
3.00 pm – 3.30 pm	Afternoon Refreshments and Networking
3.30 pm – 5.00 pm	SESSION 4 Preventing Psychological Entrenchments (Gaining Cooperation & Confession Skills)
5.00 pm	End of Programme

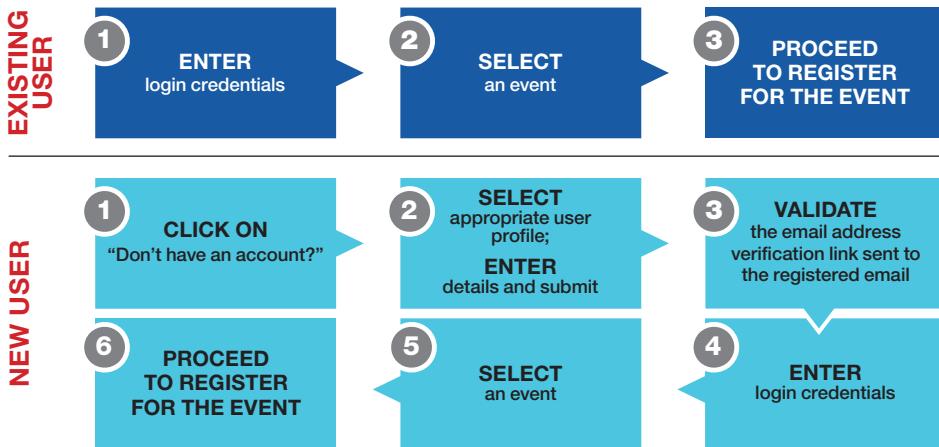
Detecting Deception

With immediate effect, enrolment for all CPE programmes will be

STRICTLY VIA ONLINE REGISTRATION ONLY

REGISTRATION PROCESS

- To view more events and download the full brochure, please visit: pd.mia.org.my
- Search and select the event
- Click 'Register' to experience the new system by continuing with the respective steps below:



For any assistance, please call (8.45am-5.30pm, Monday-Friday)

MIA Help Desk @ 603-2722 9000

TERMS & CONDITIONS FOR SEMINARS

PROGRAMME FEE

- Fee is payable to MALAYSIAN INSTITUTE OF ACCOUNTANTS
- Depending on the event, the fee includes course materials and/or lunch and/or tea breaks.
 - **Individual Registration:** Full payment shall be made at the point of online registration.
 - **Corporate Registration:** Full payment shall be made within thirty (30) days from the date of the Invoice or 1 day before the programme, whichever earlier.
- Admittance to the programme shall be granted only upon full payment as per the above requirement.

PAYMENT MODE

- Payment must be made through the **electronic channels i.e. online payment via the MIA member service portal and electronic fund transfer (EFT).**
- Payment by **cash and cheque is NOT ACCEPTABLE** effective from 1 January 2022.

HRD CORP (FOR CLAIMABLE EVENTS ONLY)

- MIA is an approved Training Provider registered under 'Institut Akauntan Malaysia' (MyCoId: 631967).

Employer's Obligations

- To ensure grant approval is obtained prior to event registration and to provide the Grant ID notification upon event registration.
- To make full payment to MIA as per the issued Invoice within 14 working days upon receipt of MIA's notification in the event the approved training fee is cancelled by HRDC due to non-compliance on the part of the participant or his/her employer or any valid reasons stipulated by HRDC.
- To settle the balance payment to MIA within 14 working days upon receipt of MIA's notification in the event only partial claim is approved by HRDC. MIA will provide copy of the original invoice and will not issue a new invoice for the balance amount.
- If employer has made payment prior to grant approval, a refund will be made to employer subject to reimbursement received from HRDC. Refund will be made upon receipt of duly completed employer's EFT Form.
- To provide required information and/or documents after completion of event for the purpose of HRDC Claim within 7 working days upon receipt of MIA's notification.

CANCELLATION

Should the participant decide to cancel his/her enrolment, a cancellation policy shall be applied as follows:

- For written cancellation received with minimum seven (7) days' notice from the date of the programme, no penalties will be imposed and full refund will be made to participants who have paid.
- For written cancellation received less than seven (7) days from the date of the programme, an administrative charge of 20% of the registration fee will be imposed. Unpaid registrations will also be liable for a 20% administrative charge.
- No refunds will be made for written cancellations received on the day of the programme or for participants who failed to join the programme. Unpaid registrations will also be liable for full payment of the registration fee.
- Replacing registered participants is not allowed.
- Paid registration that is cancelled can opt to transfer the paid amount to future event(s) after deducting any applicable administrative charges.
- The transfer request to future event(s) should be confirmed by Corporate/Individual within three (3) days after cancellation otherwise the cancellation will be confirmed with refund action. Transfer request will not be entertained after the refund is processed.

- Corporate/Individual is required to top-up the balance amount if the amount to be transferred to the future event is insufficient.
- Any excess amount after transfer will be refunded to the Corporate/Individual's bank account as provided in the EFT form.
- Corporate/Individual is required to provide the EFT form each time when a refund is requested.

PARTICIPANT'S CLASSIFICATION AND INFORMATION

Category: Corporate/Individual

- Please select the participant classification carefully as it determines the fee payable. No alteration will be allowed upon registration.
- The information on Corporate/Individual provided shall be deemed true and correct. No alteration will be allowed upon registration.

VERIFICATION OF ATTENDANCE

- All participants are required to present photo identification (NRIC, driving licence or company's ID card) at the point of registration prior to signing the registration list when attending the programme. Admittance may be denied upon failure to present photo identification.

CERTIFICATE OF ATTENDANCE AND CPE CREDIT HOURS

- Upon full attendance of the programme, participants will be issued an e-certificate of attendance. For this purpose, it is **COMPULSORY** to fill in the email address clearly.
- CPE credit hours will be credited into the MIA Member Services Portal within 14 days of the programme for participants who have complied with all terms and conditions stipulated herein.
- Participants will only be entitled to the CPE hours upon attending the entire duration of the programme. CPE hours will not be accorded for partial attendance.

COPYRIGHT

The materials of the programme shall not be disclosed or used in any manner, either wholly or partially against any other parties and/or used in any manner, either wholly or partially as a defence by you and/or any other parties under any circumstances. The participants are therefore prohibited from reproducing any materials of this programme. All copyright and/or intellectual property rights in any relevant materials produced in this Programme will remain with the party who produced such materials. MIA disclaims responsibility for the materials of this programme. Neither the MIA, its Council or any of its Boards or Committees nor its staff shall be responsible or liable for any claims, losses, damages, costs or expenses arising in any way out of or in connection with any persons relying upon the materials provided during the programme.

DATA PROTECTION

Information given by the participants to MIA is true, accurate and to the best of their knowledge. The participants have read and agreed with the Privacy Notice as stated on MIA's official website and therefore, allow MIA to collect, process, store and use the participants' data other than what is provided under the Personal Data Protection Act 2010.

EXCLUSION OF LIABILITY

This programme shall not constitute an endorsement of the speaker(s) by MIA and MIA shall not be liable for whatsoever circumstances arising from any engagement between the speaker(s) and the programme's participants.

DISCLAIMER

Malaysian Institute of Accountants (MIA) reserves the right to change the speaker(s), date(s), time(s) and to cancel the programme should circumstances beyond its control arise. MIA shall not be responsible for any costs, damages or losses incurred by the participant due to the changes and/or cancellation. MIA also reserves the right to make alternative arrangements without prior notice should it be necessary to do so. Upon registering, you are deemed to have read and accepted the terms and conditions herein.

FACILITATOR

JACKSON YOGARAJAH

Jackson is a well-known Deception Detection expert, praised during his time as a trainer in the Special Branch of the Royal Malaysian Police. He gained prominence with his book "55 Reasons Why Sharifah Aini Was Not Lying" (2004) employing Deception Detection techniques to vindicate Malaysia's celebrity singer Datuk Sharifah Aini of police charges. His expertise is showcased in numerous newspapers and publications, and as a distinguished speaker at events like the PASIAWorld Annual Conference, where he captivated audiences with his ability to discern truth from falsehood.

Jackson's influence extends globally, with training engagements in several countries and an exclusive invitation to speak at the United Kingdom Centre for Forensic Neuroscience in 2013. He is also an author of five esteemed publications, including "A TO Z About Body Language," which earned a prestigious 5-star rating online.

Currently, Jackson leads the National Defence University of Malaysia's Certificate Course on Deception Detection and Investigative Interviewing, pioneering Malaysia's first university programme in the field. His unparalleled skills and compelling storytelling have made him a sought-after figure in investigative interviewing.

PROGRAMME FEES

Member/Member Firm	RM 1,500
Non-member	RM 1,750

Preferred Payment: Pay with MIA-CIMB Affinity Credit Card.

PROGRAMME DETAILS & REGISTRATION

HRDC Training Programme No. : 10001448563

9 & 10 October 2024 (Wednesday & Thursday),
9.00am – 5.00 pm

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