BODY LANGUAGE & DECEPTION DETECTION

20th & 21st March 2023 (Monday & Tuesday)

Olive Tree Hotel, Penang

INTRODUCTION

The science of this course is in its systematic approach to body language & deception detection proven in countless situations that through observation & listening, you can get the truth successfully. To get to the truth, the course teaches you to overcome beliefs that people will not lie to you, teaches you how to overcome reliance on behavioral myths, how to overcome your communication difficulties, and how to overcome your inescapable biases that can prejudice your chance to a correct judgment of truth during an interview, investigation or even interrogation.

It's a truth that behavioral clues to lies do not continually provide absolute evidence to crimes but it does alert you to further investigation and scientific analysis, where they can then uncover lies and reveal evidence of the truth, systematically rather than speculatively. In this course, you'd learn a deception detection model, the **OWLS** mode, wherein you **Observe While Listening Simultaneously** for the non-verbal and verbal indicators of deceptive people within 5 seconds.

You would also learn two other risks in detecting deceit, that is disbelieving-the-truth (judging a truthful person to be lying) & believing-a-lie (judging a liar to be truthful). The absence of signs of deceit is also not truth, because some people don't leak. The signs of deceit is also not always evidence of lying, as some people appear guilty even when they are truthful. Yet, you will learn that more than one indicator, a cluster, within 5 seconds after a strategic question is asked or a stimulus is given, the result is often the truth, which tells that the interviewee, suspect, witness, or the guilty is lying.

Objectives Of This 2 Days Course: -

- To Learn skills in reading deceptive subjects through the OWLS mode of deception detection in an investigation/Interview.
- To learn deception indicators in the nonverbal or body language channel.
- To learn deception indicators in the verbal channel and the tone.
- To learn techniques & skills in asking & setting the right questions that stimulate TRUTH.
- To learn the conducive environments that project the image of a Professional Lie Detector.

METHODOLOGY
Presentations, case studies, and discussions with illustrations using PowerPoint slides, interesting real-life case stories, and video presentations of real live deceptive people, politicians, and others whose deceptive indicators make the course very interesting and the application of the psychology learned easy to remember & apply.

WHO SHOULD ATTEND
- Security Experts & Managers.
- Human Resource Interviewers who want honest people.
- Investigators who want people to confess and to ensure truthfulness.
- Executives interested in body language & deception detection.
- Those who want to catch lying cheats.

COURSE MODULES

Module 1: Understanding Body Language
Module 2: The 'Owls Mode' To The Detecting Of Deception.
Module 3: What Deception Sounds Like. (Verbal Deceptive Behaviors)
Module 4: Convincing Statements / Powerful Lies To Influence Perception.
Module 5: What Deception Looks Like. (Nonverbal Deceptive Behaviors)
Module 6: Learning To Read Facial & Micro Expressions In Deception.
Module 7: Effective Questioning Strategies To Stimulate Truth.
Module 8: Creating An Advantageous Seating Environment.

Course Conductor

Jackson Yogarajah a leading trainer on **Deception Detection & An Expert in Deception Detection.** He is the Director, Principal Senior Consultant & Senior Trainer of Jackson Beyond Learning International PLT (Since 1995). Jackson is a Fellow of both the Life Underwriter's Training Council, United States of America (LUTCF USA) and Malaysia (LUTCF M'sia). He is also the Fellow of the Chartered Institute of Logistic & Transport, U. Kingdom (FCILT UK). His first book, **"55 Reasons Why Sharifah Aini Was Not Lying"** in 2004 passed the *Frye standard*, *Frye* **test**, or **general acceptance test,** a test to determine the admissibility of scientific evidence. **Jackson Yogarajah** is credited for initiating the **Deception Detection** program for the **Special Branch Royal Malaysia Police** and was subsequently honored by the **Special Branch** for his achievements through a Letter of Commendation on his Pioneer Achievement on **Deception Detection & Body Language Training** in Malaysia.

Jackson is also the author of 4 other books. His fifth book, "**A TO Z About Body Language,"** which is rated 5 Star by readers would be given at this public seminar as a complimentary copy to all who attend. His third book, "**BODY LANGUAGE EMPOWERMENT"** is now used as a text book with the **National Defense University of Malaysia**. His first book, **"55 Reasons Why Sharifah Aini Was Not Lying"** was praised in the World of body language to having used accepted scientific **Deception Detection** techniques to defend & vindicate a celebrity from been charged in a court of law in Malaysia.

He has been featured in all leading Malaysian newspapers on his **Deception Detection** program such as the **New Straits Times, The Star, The Sun, Malay Mail, China Press, Metro, Perdana, The Indonesian Customs Journal, The Borneo Bulletin, & the Brunei Darussalam Daily Newspapers as the Human Lie Detector.** In 2014, he was invited as a conference speaker on **Deception Detection** for **PASIA World Annual Conference** at the Marriot Hotel, Manila, Philippines. Locally he was invited by the **Great Eastern life, GELFAAM Mega Convention**, on **Deception Detection at the Genting International Convention i**n 2009. Including the **Malaysian Association of National Hotel Security Conference**, Saujana Hotel and other local conferences.

It was, the book, **"55 Reasons Why Sharifah Aini Was Not Lying" in 2004** that inspired the, **"Lie To Me"** Drama Series in the United States which was released in 2009 worldwide by Fox movies, Hollywood. At present, the only recognized trainer for the **Royal Malaysia Police Special Branch** and several other agencies on **Deception Detection**, his training is based on a **Deception Detection** methodology which was earlier taught at the CIA, which has roots in the polygraph-examination experience. The methodology that Mr. Jackson teaches can be employed effectively equating to or even surpassing what is achieved by a polygraph machine. For the record, Jackson was the only Malaysian invited to speak on **Deception Detection** to organizations in the **United Kingdom Center for Forensic Neuroscience in 2013.**

BODY LANGUAGE & DECEPTION DETECTION
Registration Form

PARTICIPANT'S DETAILS

Participant 1 Full name as per I/C (Dr / Mr / Mrs / Ms)

_____

I/C No.: _____ Tel.: _____

Designation: _____ Email: _____

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Participant 2 Full name as per I/C (Dr / Mr / Mrs / Ms):

_____

I/C No.: _____ Tel.: _____

Designation: _____ Email: _____

....

Participant 3 Full name as per I/C (Dr / Mr / Mrs / Ms):

_____

I/C No.: _____ Tel.: _____

Designation: _____ Email: _____

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ORGANISATION'S DETAILS

Organization:_____

Department:_____ Contact Person: _____

Address: _____

_____

Email: _____ Tel: _____

RECEIPT to be issued under:

☐ Company   ☐ Individual

Signature:

....

PAYMENT METHOD

☐ LO   ☐ Bank-In   ☐ Cheque   ☐ Cash   ☐ Claim through HRDC

Payment by Cheque

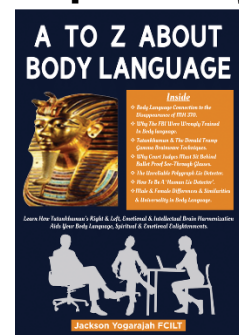Bank & Cheque No.: _____ RM:_____

Pay to: Jackson Beyond Learning International PLT

Maybank Taman Segar, Cheras Branch Acc. No. : 514280615001

RM 1,880
Per Participant.

REGISTER EARLY

Each participant will be provided with Lunch, Tea/Coffee Breaks for both days, A Manual, Workbook, & Certificate of Attendance.

"A TO Z About Body Language" is Complimentary.

Course Date & Venue

20 & 21 Mar. 2023

(Monday & Tuesday)

9.00 AM – 5.00 PM

Registration: 8.30 am at:

OLIVE TREE HOTEL, PENANG

Best to register early

Contact Information

Call: Joanna / Maria

Tel: 03 - 9076 7300

H/P: 012 – 672 1404

Email to:

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jackson.nvc@gmail.com

For more details visit:
www.jblinternational.com