



BEHAVIORAL INTERVIEWING & DECEPTION DETECTION

23rd & 24th November 2022 (Wednesday & Thursday)

AT FURAMA HOTEL BUKIT BINTANG, KUALA LUMPUR

INTRODUCTION

The science of this course is in its systematic approach to behavioral interviewing & deception detection, proven in countless situations that through observation & listening, you can get the truth successfully. To get to the truth, the course teaches you to overcome beliefs that people will not lie to you, teaches you how to overcome reliance on behavioral myths, how to overcome your communication difficulties and how to overcome your inescapable biases that can prejudice your chance to a correct judgment of truth during an interview, investigation or even interrogation.

It's a truth that behavioral clues to lies does not continually provide absolute evidence to crimes but it does alert you to further investigation and a scientific like analysis, where they can then uncover lies and reveal evidence on the truth, systematically rather than speculatively. In this course you'd learn a deception detection model, the **OWLS** mode, wherein you **Observe While Listening Simultaneously** for the non-verbal and verbal indicators of deceptive people within 5 seconds.

You would also learn, two other risks in detecting deceit, that is disbelieving-the-truth (judging a truthful person to be lying) and believing-a-lie (judging a liar to be truthful). Absence to signs of deceit is also not truth, because some people don't leak. The same is in signs of deceit that is not always evidence of lying, as some people appear guilty even when they are truthful. Yet, you will learn that more than one indicator, a cluster, within 5 seconds after a strategic question is asked or a stimulus given, the result is often the truth, which tell that the interviewee, suspect, witness, or the guilty is lying.

Objectives Of This 2 Days Course.

- To Learn skills in reading deceptive subjects through the **OWLS** Mode of Deception Detection.
- To learn deception indicators in the nonverbal channel in an interview.
- To learn deception indicators in the verbal channel and the tone.
- To learn techniques & skills in asking & setting the right questions that stimulates TRUTH.
- To learn the conducive environments that projects the image of a Professional Lie Detector.

METHODOLOGY

Presentations, case studies and discussions with illustrations using Power Point slides, interesting real-life case stories, video presentations of real live deceptive people, politicians and others whose deceptive indicators make the course very interesting and the application of the psychology learnt easy to remember & apply.

WHO SHOULD ATTEND

- Negotiators in Real Estate & Sales.
- Those who want to catch the lying cheats.
- Interviewers who want honest people.
- Investigators who want people to confess.
- Auditors who have to ensure truthfulness.
- For those involved in domestic enquiries.
- For those who want to avoid been cheated.

COURSE MODULES

- Module 1: Understanding The 'OWLS Mode' Deception Detection Model. (Methodology)
- Module 2: What Deception Sounds Like. (Verbal Deceptive Behaviors)
- Module 3: Convincing Statements / Powerful Lies that's used to influence your perception.
- Module 4: What Deception Looks Like. (Nonverbal Deceptive Behaviors)
- Module 5: Learning to read Facial & Micro Expressions In Deception.
- Module 6: Questioning Strategies That Stimulates Truth. (Simple but effective strategies)
- Module 7: Creating an Advantageous Environment. (Prior To Detecting Deception)
- Module 8: Preventing Psychological Entrenchments. (Gaining Cooperation & Confession Skills)

Course Conductor



Jackson Yogarajah a leading trainer on **Deception Detection & An Expert in Deception Detection**. He is the Director, Principal Senior Consultant & Senior Trainer of Jackson Beyond Learning International PLT (Since 1995). Jackson is a Fellow of both the Life Underwriter's Training Council, United States of America (LUTCF USA) and Malaysia (LUTCF M'sia). He is also the Fellow of the Chartered Institute of Logistic & Transport, U. Kingdom (FCILT UK). His first book, **"55 Reasons Why Sharifah Aini Was Not Lying"** in 2004 passed the **Frye standard, Frye test, or general acceptance test**, a test to determine the admissibility of scientific evidence. **Jackson Yogarajah** is credited for initiating the **Deception Detection** program for the **Special Branch Royal Malaysia Police** and was subsequently honored by the **Special Branch** for his achievements through a Letter of Commendation on his Pioneer Achievement on **Deception Detection & Body Language Training** in Malaysia.

Jackson is also the author of 4 other books. His fifth book, **"A TO Z About Body Language,"** which is rated 5 Star by readers would be given at this public seminar as a complimentary copy to all who attend. His third book, **"BODY LANGUAGE EMPOWERMENT"** is now used as a text book with the **National Defense University of Malaysia**. His first book, **"55 Reasons Why Sharifah Aini Was Not Lying"** was praised in the World of body language to having used accepted scientific **Deception Detection** techniques to defend & vindicate a celebrity from been charged in a court of law in Malaysia.

He has been featured in all leading Malaysian newspapers on his **Deception Detection** program such as the **New Straits Times, The Star, The Sun, Malay Mail, China Press, Metro, Perdana, The Indonesian Customs Journal, The Borneo Bulletin, & the Brunei Darussalam Daily Newspapers** as the **Human Lie Detector**. In 2014, he was invited as a conference speaker on **Deception Detection** for **PASIA World Annual Conference** at the Marriot Hotel, Manila, Philippines. Locally he was invited by the **Great Eastern life, GELFAAM Mega Convention, on Deception Detection at the Genting International Convention** in 2009. Including the **Malaysian Association of National Hotel Security Conference, Saujana Hotel** and other local conferences.

It was, the book, **"55 Reasons Why Sharifah Aini Was Not Lying"** in 2004 that inspired the, **"Lie To Me"** Drama Series in the United States which was released in 2009 worldwide by Fox movies, Hollywood. At present, the only recognized trainer for the **Royal Malaysia Police Special Branch** and several other agencies on **Deception Detection**, his training is based on a **Deception Detection** methodology which was earlier taught at the CIA, which has roots in the polygraph-examination experience. The methodology that Mr. Jackson teaches can be employed effectively equating to or even surpassing what is achieved by a polygraph machine. For the record, Jackson was the only Malaysian invited to speak on **Deception Detection** to organizations in the **United Kingdom Center for Forensic Neuroscience** in 2013.

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Registration Form

PARTICIPANTS' DETAILS

Participant 1 Full name as per I/C (Dr / Mr / Mrs / Ms)

I/C No.: _____ Tel.: _____
Designation: _____ Email: _____

Participant 2 Full name as per I/C (Dr / Mr / Mrs / Ms):

I/C No.: _____ Tel.: _____
Designation: _____ Email: _____

Participant 3 Full name as per I/C (Dr / Mr / Mrs / Ms):

I/C No.: _____ Tel.: _____
Designation: _____ Email: _____

ORGANISATION'S DETAILS

Organization: _____

Department: _____ Contact Person: _____

Address: _____

Email: _____ Tel: _____

RECEIPT to be issued under:

Company Individual

Signature: _____

PAYMENT METHOD

LO Bank-In Cheque Cash

Payment by Cheque

Bank & Cheque No.: _____ RM: _____

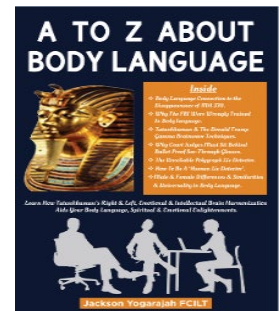
**Pay to: Jackson Beyond Learning International PLT
Maybank Taman Segar, Cheras Branch Acc. No. : 514280615001**

**RM 1,880 Per Participant.
(3 from the same
Organization, 4th is FREE)**

**HRDC CLAIMABLE
BOVAEA 5 CPD
HOURS**

**Each participant will be
provided with:-**

- Lunch with Tea/Coffee for both days
- A Course Manual
- A Course Workbook
- Certificate of Attendance
- Complimentary book:
A TO Z About Body Language



Course Date & Venue

23 & 24 Nov. 2022

(Wednesday & Thursday)

9.00 AM – 5 PM

Registration: 8.30 am

At:

**FURAMA HOTEL BUKIT
BINTANG, KUALA LUMPUR**

Best to register early.

Contact Information

Contact : Joanna/Maria at:

Tel : 03 - 9076 7300

H/P : 012 – 672 1404

Email To :

**jbli.joanna@gmail.com
jacksonbodylanguage@
gmail.com**

For more details visit:

www.jblinternational.com

If cancellation is made seven (7) days before the training, full payment of the training will be levied. Please note that amendments can only be made to above arrangements by giving a min. of three (3) working days' notice. Disclaimer – JBL International reserves the right to make changes to venue, date, including cancellation or postponement if warranted by circumstances beyond its control.