



CRITICAL INTERVIEWING & DECEPTION DETECTION



24th – 25th September 2018 (Monday & Tuesday)

AMBASSADOR ROW HOTEL SUITES BY LANSON PLACE, KUALA LUMPUR

Most people operate with a truth bias, a belief that other people are generally telling the truth. To think otherwise would make us pretty cynical, bitter and suspicious. In a number of experiments, people are just less than moderately accurate at detecting the truth; the numbers range at more than 60% that is because we are truth bias. When it comes to detecting lies, we fall below the 40% range, because the truth bias causes us to make more mistakes at the same time we not aware of communication obstacles.

To add to communication obstacles are our stereotypes about deception which are false. People can hide their lying eyes. Shifty eyes are not a good indicator of deception. In fact, people's stereotypes about deceptive body language bear only a slight resemblance to really deceptive body language.

Understanding & interpreting the really deceptive body language & verbal deceptive behaviors cues to detect deception is a skill and a method, an important subject and area of training especially for those interested in better deception detection.

This is a 2 day comprehensive course for those interested in learning the skills techniques in detecting deception.

OBJECTIVES

- To learn skills in reading truthful and deceptive subjects through the Deception Detection Model and other strategies.
- To learn deception indicators in the nonverbal channel.
- To learn deception indicators in the verbal channel.
- To learn techniques & skills in asking & setting the right questions that stimulates truth.
- To create a conducive environments & to projecting a professional demeanor.

METHODOLOGY

Presentations, appropriate case studies and discussions with easy-to-understand illustrations using PowerPoint slides, selected real-life case stories, role plays and the application of the psychology learnt.

WHO SHOULD ATTEND

- Interviewers
- Investigators
- Auditors
- Those involved in domestic enquiries

COURSE MODULES

Module 1: Introduction And Origins Of Body Language
Module 2: Understanding The Deception Detection Model.
Module 3: What Deception Sounds Like.
Module 4: Convincing Statements.
Module 5: What Deception Looks Like.
Module 6: Facial & Micro Expressions.
Module 7: Questioning Strategies That Stimulates Truth.
Module 8: Creating A Conducive Environment.
Module 9: Preventing Psychological Entrenchments.

FACILITATOR



Jackson Yogarajah a leading trainer on deception detection. He is the Director, Principal Senior Consultant & Senior Trainer of Jackson Body Language International (Since 1995). Jackson graduated with a Master of Science (Social Psychology), Trinity University, MSc. Soc. Psy. (US).

His first book, “55 Reasons Why Sharifah Aini Was Not Lying” in 2005 passed the **Frye standard, Frye test, or general acceptance test**, a test to determine the admissibility of scientific evidence. Mr. Jackson Yogarajah is credited for initiating the deception detection program for the Special Branch Royal Malaysia Police in 2009 and was subsequently honored for his achievements through a letter of commendation. Jackson is also the author of 3 other books.

It was his first book that was lauded in the World of body language to having used accepted scientific deception detection techniques to defend & vindicate a celebrity from been charged in a court of law.

He also has been featured in all leading Malaysian newspapers on his deception detection program such as the New Straits Times, the Star, the Sun, the Malay Mail, the China Press, Metro, Perdana, the Indonesian Customs Journal, the Borneo Bulletin, including Brunei Darussalam Daily Newspapers.

Throughout his career, he has been invited as a conference speaker for Pasia World Annual Conference, Marriot Hotel, Manila, Philippines in 2014, GELFAAM Mega Convention, Genting International Convention in 2009, Malaysian Association of National Hotel Security Conference, Saujana Hotel in 2012 and many more.

It was his book that inspired the, 'Lie To Me Drama Series' which was released in 2009 worldwide by Fox movies, Hollywood. At present, a trainer and consultant for the Royal Malaysia Police Special Branch and several other agencies on Deception Detection, his training is based on a deception-detection methodology which has roots in the polygraph-examination experience.

This methodology that Mr. Jackson teaches can be employed effectively equating to or even surpassing what is achieved by a polygraph lie detecting machine. Jackson was the only Malaysian invited to speak to several organizations in the United Kingdom Center for Forensic Neuroscience in 2013.

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Registration Form

PARTICIPANTS' DETAILS

Participant 1 Full name as per I/C (Dato' / Datin / Dr / Mr / Mrs / Ms)

I/C No.: _____ Tel.: _____

Designation: _____ Email: _____

Participant 2 Full name as per I/C (Dato' / Datin / Dr / Mr / Mrs / Ms):

I/C No.: _____ Tel.: _____

Designation: _____ Email: _____

Participant 3 Full name as per I/C (Dato' / Datin / Dr / Mr / Mrs / Ms):

I/C No.: _____ Tel.: _____

Designation: _____ Email: _____

ORGANISATION'S DETAILS

Organization: _____

Department: _____ Contact Person: _____

Address: _____

Email: _____ Tel: _____

RECEIPT to be issued under:

Company Individual

Signature: _____

PAYMENT METHOD

LO Bank-In Cheque Cash

Payment by Cheque

Bank & Cheque No.: _____ RM: _____

**Pay to: Jackson Body Language International PLT
Maybank Taman Segar, Cheras Branch Acc. No. : 514280615001**

RM 1,200 Per Participant.

Early Bird Discount of 10% before 9th September.

Another 10% Discount for two or more from the same organization.

Each participant will be provided with a Manual, Workbook & Certificate
Lunch with Tea/Coffee breaks for both days.

COURSE DATE, VENUE AND CONTACT

24th – 25th Sept. 2018
(Monday & Tuesday)
9 AM – 5 PM
*Registration: 8.30 am
(First day)*

Ambassador Row Hotel Suites By Lanson Place, Jalan Ampang, Kuala Lumpur

**Registration Closing Date:
14th September 2018**

CONTACT INFORMATION

Contact : Joanna / Maria
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: 012 – 672 1404

Send Email To :

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jacksonbodylanguage@gmail.com

For further information on our comprehensive list of training programs and course outlines.

Visit:
www.jblinternational.com

If cancellation is made seven (7) days before the training, full payment of the training will be levied. Please note that amendments can only be made to above arrangement by giving a minimum of three (3) working days' notice.

Disclaimer – JBL International reserves the right to make changes to the venue, date, speaker including cancellation or postponement of the workshop if number of participants less than 10 or warranted by circumstances beyond its control.